What does the term ‘Fence to Fence’ really mean?
At a Glance

Fence to Fence Contract

- Metalling
- Pavement Maintenance
- Reseals
- Network Management
- Vegetation Control
- Footpaths & Carparks
- Improvements
- Signs & Markings
- Bridges

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Collaborative

• Integrated Contractor/Client Team

• The Councils customers are our customers

• Requires people involved to share a commitment to deliver what is best for the customers

• Environment to trial solutions on low profile sites to test risk
Shared risk

- Risk is identified and managed together
- Negotiated overhead & profit margins
- No party can succeed at the others expense
- No pain/gain payments or $$ incentives
- No schedule
- Both parties succeed or fail
Performance Reporting

- Joint measures – Part of the CODC’s annual report
- One of the main performance measures is Public calls

Comparison of Cumulative No. of Calls for Year to Date
Cost Reimbursable

- Contractor gets reimbursed for work done
- Ability to change contract procedure without variation
- Emergency events – closer management
- Programming
Cost Reimbursable

Historical trend - Roading Subsidised Maintenance Expenditure

- Contract had no cost fluctuation provisions
- July 2008 Systems Thinking Implemented
- All Network Management Brought In-House
- 2012 LTP Commences

Legend:
- Sub Total Subsidised Maintenance
- Sealed Roads ROS
- Unsealed Roads ROS
- Actual escalation rate
- Escalation from 2009

New Contract Dates:
- Budget 12/13
- Budget 13/14
- Budget 14/15
Efficiencies/Innovation

- Philosophy – Challenging & Changing the way work is carried out
- Cost saving in management
- True understanding of cost – valuation
- Issues are dealt with faster
- Questioning – “Can we do it differently”
Contract Culture – The Change

- Reduction of tender preparation and tendering costs
- Contractor involved in the budgeting phase (LTP and Annual Plan)
- Improved information sharing
- Improved co-ordination increasing efficiency
Were are we now

• Nearly 4 years in

• Achieving some great results in terms of Service Request reduction and customer satisfaction increasing

• Greater ownership end to end

• Less paperwork